

How To Answer A Headhunters Call A Complete Guide To Executive Search.pdf

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How to answer a headhunter call should be preceded by a few questions you should quickly find answers to. It helps to maintain decorum and ensure all is smooth. It is fair to assume that if you get the headhunter call at work or on the way to work, do not freak out. Headhunters are also working in offices and during the same timings usually.

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When Wharton management professor Peter Cappelli and Monika Hamori of IE Business School analyzed job search data from a leading executive search firm, they found that more than half of the high-level executives contacted by the firm — 52% — agreed to be candidates for positions outside their company.

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